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Power Industry Challenges and the Need to Innovate

Terry Effeney CEO, Energex

Overview

- Sector Overview
- An industry in transition
- Our future Direction



Energex

Electricity distributor SEQ

\$12B+ assets

1.35M connected customers

35,100km overhead lines

16,800km underground cables

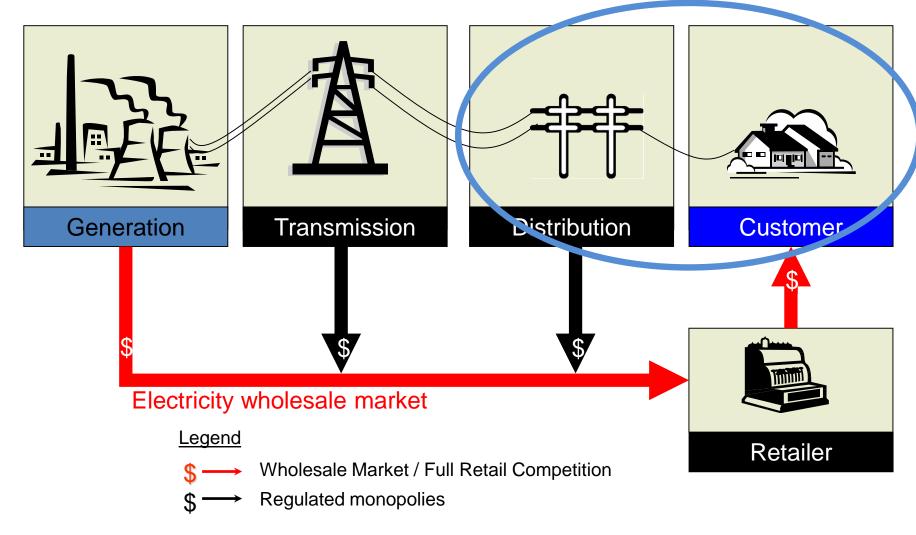
660,000+ poles

282 substations

2900 staff



Distribution and Customer Service is Evolving

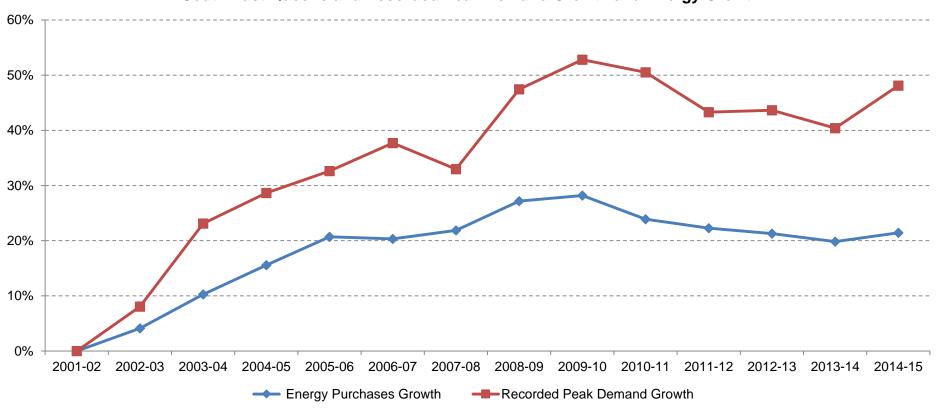




Total Demand vs Energy Growth

Note the disconnect: electricity is billed on energy but the network investment is based on demand

South East Queensland Recorded Peak Demand Growth and Energy Growth

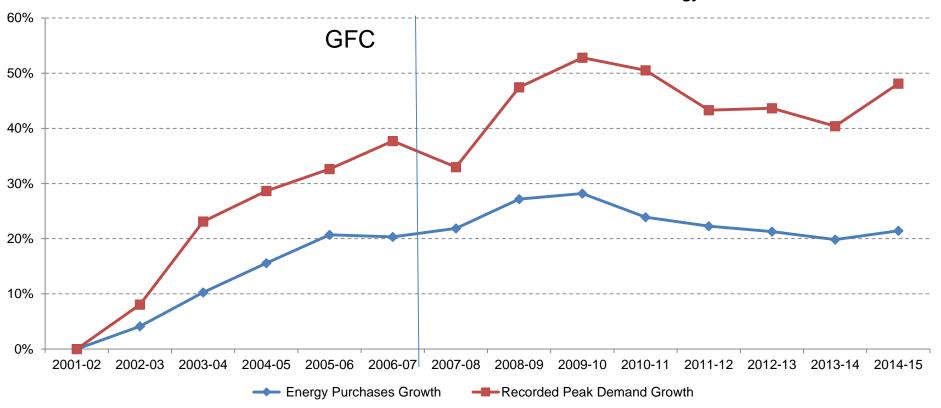




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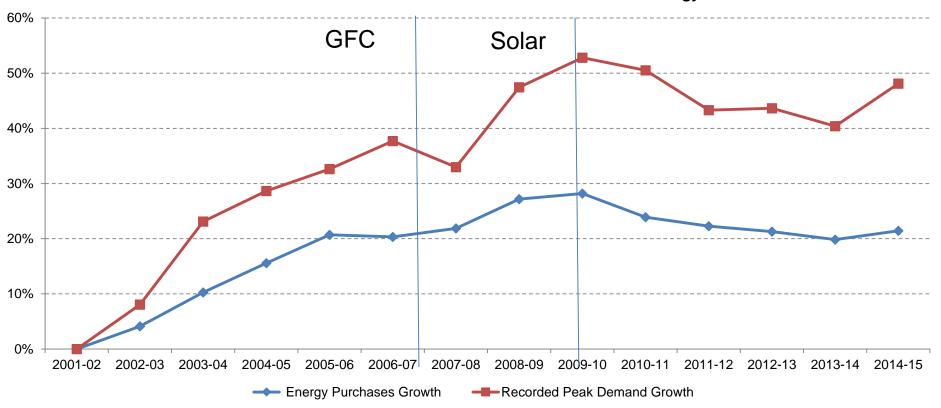




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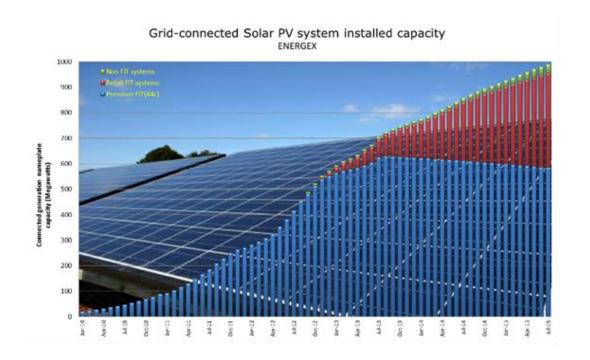
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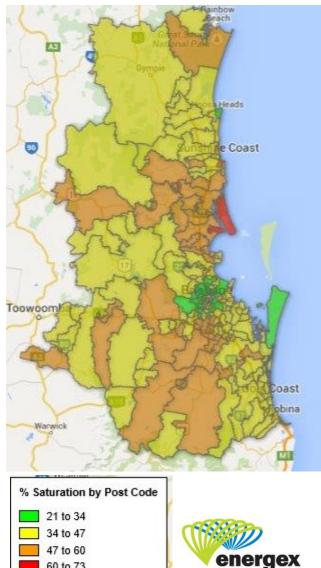




Energex has high levels of Domestic PV



~1000MW on installed domestic PV capacity in a ~5000MW network. In some postcodes >60% of customers have PV. Total energy delivered is ~ 7% (1464GWh) of total



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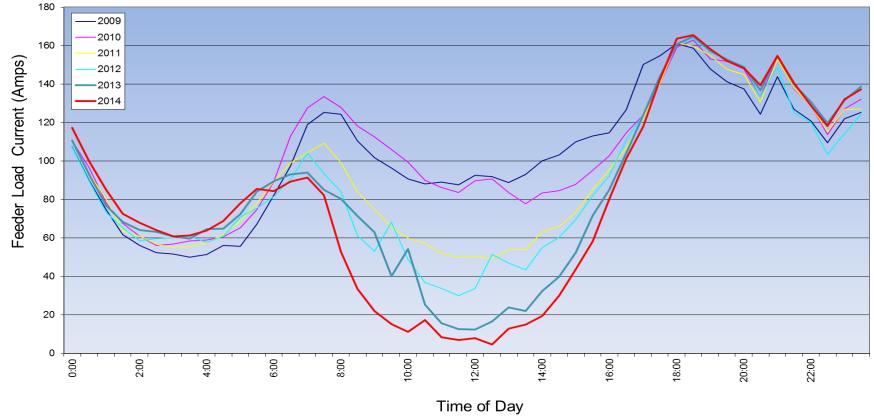
60 to 73

The Solar PV Impact

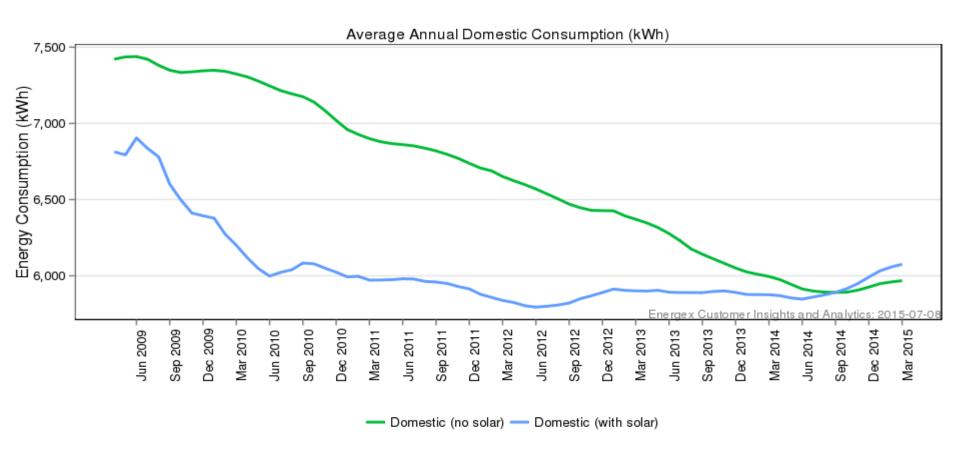
Feeder 'Currimundi 3A' Impacts of Solar PV Currimundi 3A (as at Oct 14)

- 2654 customers
- predominantly residential
- 937 solar PV systems (37%)
- 2930 kW installed generation

Daily feeder demand on the 2nd Tuesday of October for the last six years

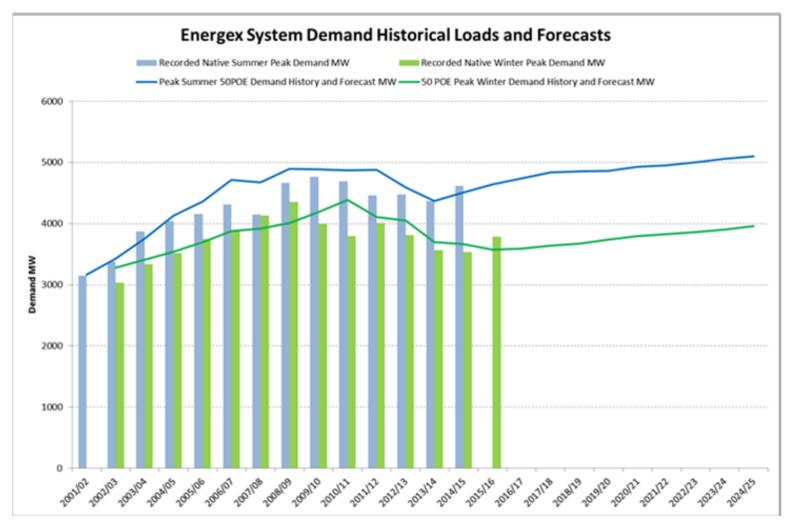


Energy consumption has been decreasing in the SEQ home





Energex Demand Forecast





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External forces impacting the Sector

The new energy customer

 Customers are more sophisticated and exercising greater influence in the energy market



Disruption to industry value chain

Growing range of new offerings

More competition and energy substitutes

New market participants

Traditional utility business model being challenged

Changing technology

 Competition and substitutes may reduce dependence on the grid



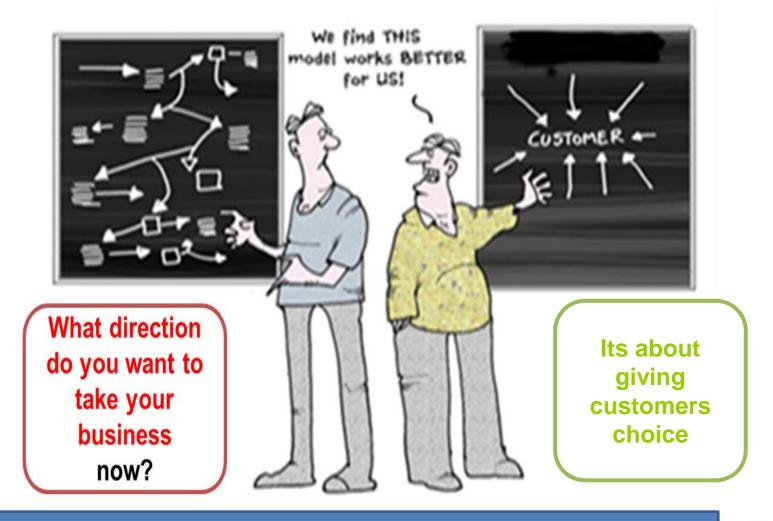
Evolving regulation and policy

 Business opportunities and market certainty strongly influenced by regulatory and policy changes



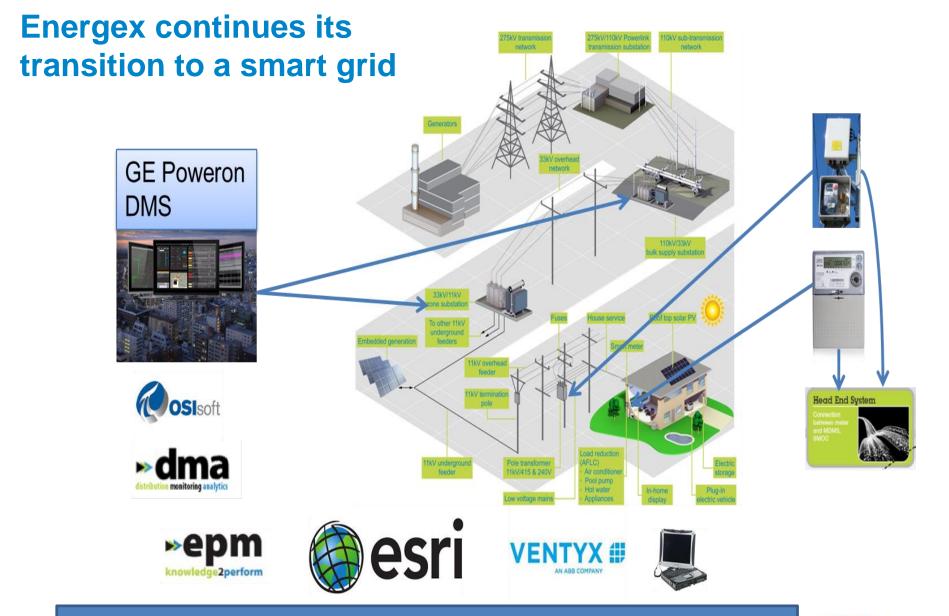


IT'S ABOUT THE CUSTOMER



Energex continues to transform its operations to deliver sustainable, reliable and affordable service to our customers





We are progressively deploying new intelligent devices and upgrading our IT and Telecommunications Platforms



Engaging with customers



The Network is Resilient



Enabling solar PV connection



Investing in IT



WHAT WE HAVE ALREADY DELIVERED

Demand Management



Installing fibre optics



Installing smart meters & developing data analytics



We have succeeded in competitive markets





Battery Pilots



Meter Pilots



CURRENT FOCUS & NEXT STEPS

Limit Capex & Opex through technology



Skills & Competencies





Non-network solutions including effective integration of batteries will enable increasing DER Penetration



Load & PV balancing across phases



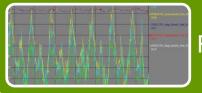
Implement updated inverter standards



Further develop DM capability to use HW load to mitigate duck curve

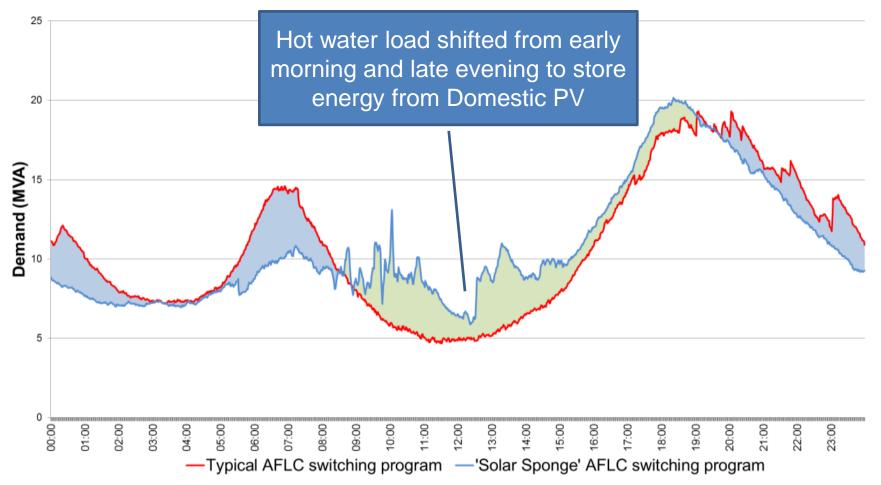


Continue work to confirm hosting capacity of the network



Further develop LV data analytics informed by Advanced meters

Using our Distribution Management System Software we can now use existing hot water load control as low cost option to integrate PV into the Energex network



Battery pilots



1

Market driven battery storage pilot

2

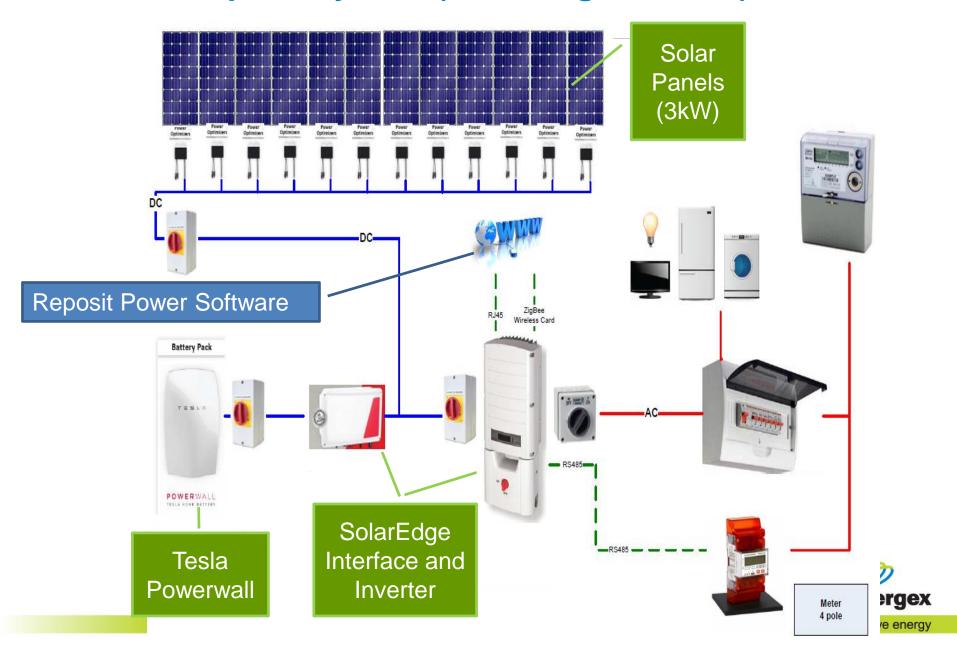
Energex directed battery storage pilot

Initial battery pilot projects at Esitrain

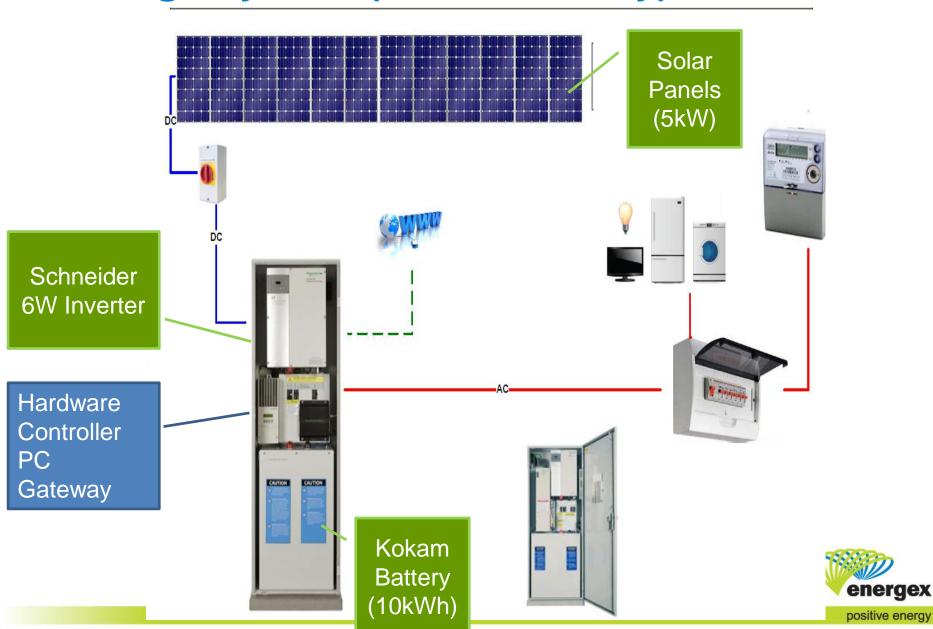
There are 3 different installations – each one will provide new insights!



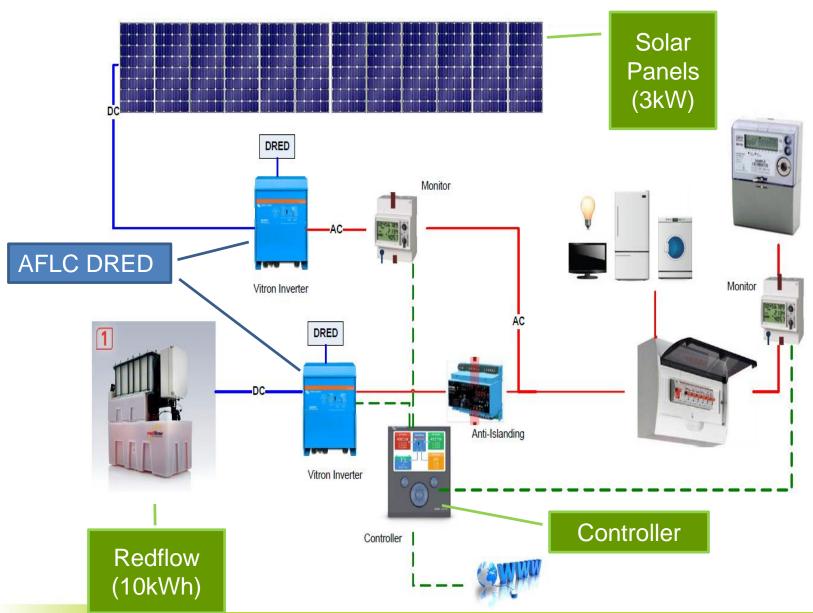
Tesla & Reposit System (Solar Edge Inverter)



Sunverge System (Kokam battery)



Redflow System (AFLC DRED Control)





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Market driven battery storage pilot

Goal is to gain control of a number of batteries in close network proximity to operate them as both a "bank" and individually, to gain a better understanding of how we can extract network benefits while meeting customer usage needs













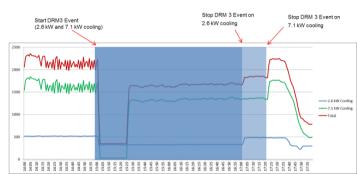


Monitoring and control

- Incentives will only be paid to customers who install batteries and provide Energex with control and monitoring
- Controlled by an Energex approved interface:
 - > AFLC DRED
 - Control system integrated with Poweron DMS
- Remotely read meter that provides engineering and power quality data into Energex's Distribution Monitoring Analytics (DMA) platform





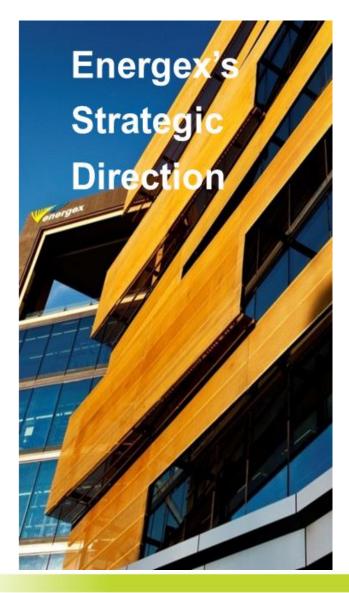


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Energex is establishing a clear roadmap



Vision:

Be the preferred supplier of connected electricity services

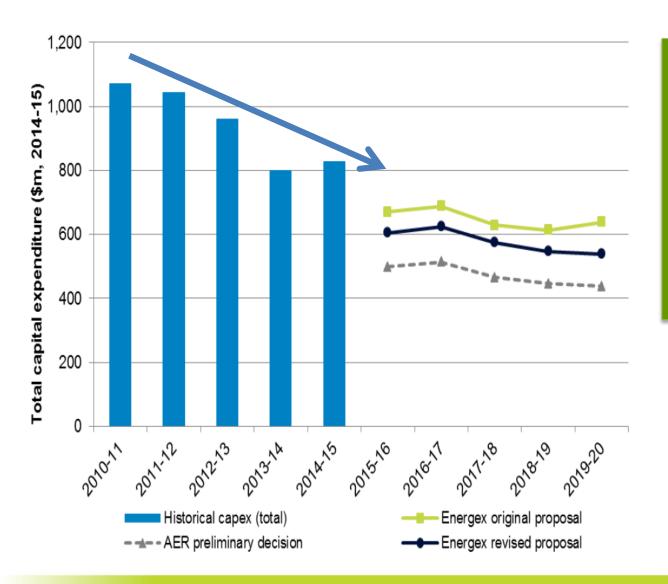
Purpose:

Deliver choice and affordability to meet our customers' evolving energy needs



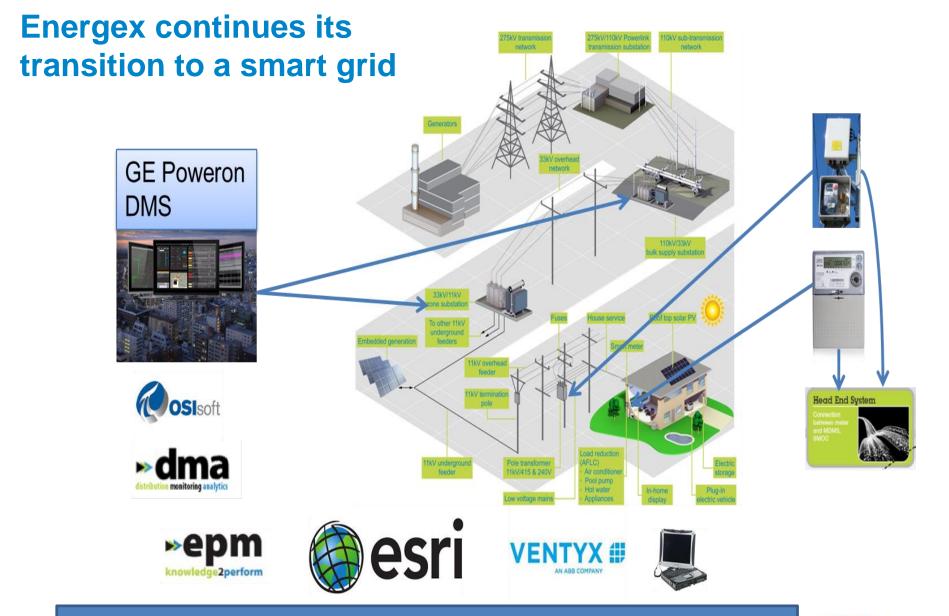


Capital Spend is Down > 40%



New technology and skills are required to ensure ongoing safe reliable service





We are progressively deploying new intelligent devices and upgrading our IT and Telecommunications Platforms

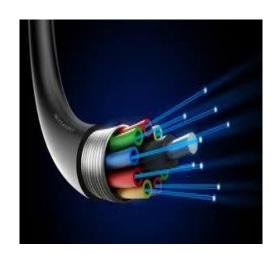


Data and communication will be key













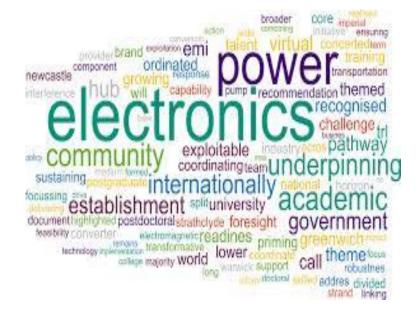
AC



Statcomms

Inverters

A smart grid requires additional skills



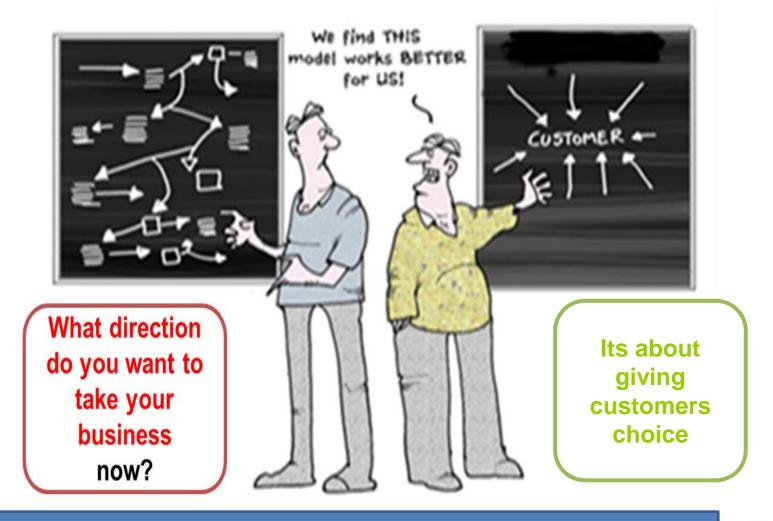




DC



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